

**UNITE HERE LOCAL 25 AND
HOTEL ASSOCIATION OF WASHINGTON, D.C.
PENSION FUND
FOURTH QUARTER
2019**

ADMINISTRATIVE MANAGER'S REPORT

FOURTH QUARTER 2019
CONTRIBUTIONS

COMPANY	RATE	CBA EXP DATE	PARTICIPANTS	CONTRIBUTIONS	HOURS
HOTEL ASSOCIATION CONTRACTS					
BEACON HOTEL	\$2.4500	09-15-22	31	\$35,287	14,403
CAPITAL HILTON	2.4500	09-15-22	252	257,929	105,277
CAPITOL SKYLINE HOTEL	2.4500	09-15-22	46	46,624	19,030
EMBASSY SUITES WASHINGTON D.C.-CONV. CTR	2.4500	09-15-22	117	121,412	49,556
FAIRFAX AT EMBASSY ROW	2.4500	09-15-22	69	65,158	26,595
HAY-ADAMS HOTEL	2.4500	09-15-22	155	164,317	67,068
HILTON NATIONAL MALL	2.4500	09-15-22	145	151,878	61,991
HILTON WASH. EMBASSY ROW HOTEL	2.4500	09-15-22	51	58,864	24,026
HYATT REGENCY WASHINGTON ON CAPITOL HILL	2.4500	09-15-22	310	311,062	126,964
JEFFERSON HOTEL	2.4500	09-15-22	75	83,572	34,111
LIAISON CAPITOL HILL	2.4500	09-15-22	117	120,236	49,076
MANDARIN ORIENTAL	2.4500	09-15-22	216	216,742	88,466
MARRIOTT MARQUIS	2.4500	09-15-22	505	527,024	215,112
MARRIOTT WARDMAN PARK	2.4500	09-15-22	514	559,519	228,375
OMNI-SHOREHAM HOTEL	2.4500	09-15-22	375	347,094	141,671
PHOENIX PARK HOTEL	2.4500	09-15-22	29	30,701	12,531
RENAISSANCE MAYFLOWER HOTEL	2.4500	09-15-22	285	331,005	135,104
ST. REGIS WASHINGTON D.C	2.4500	09-15-22	134	153,948	62,836
THE MADISON WASH DC, A HILTON HOTEL	2.4500	09-15-22	145	131,967	53,864
WASHINGTON COURT HOTEL	2.4500	09-15-22	112	104,343	42,589
WASHINGTON HILTON HOTEL & TOWERS	2.4500	09-15-22	572	493,506	201,431
W HOTEL	2.4500	09-15-22	204	218,253	89,083
SIGNATORY TO HOTEL ASSOCIATION CONTRACT					
HARRINGTON HOTEL	2.4500	09-15-22	33	33,737	13,770
POWERSCOURT RESTAURANT	2.4500	09-15-22	11	6,549	2,673
INDEPENDENTS					
AC HOTEL NATIONAL HARBOR	2.4500	11-01-22	33	36,417	14,864
ARAMARK @ CAPITAL ONE ARENA	2.2500	12-01-21	5	4,169	1,853
DOUBLETREE HOTEL CRYSTAL CITY-AIRPORT	2.4500	10-15-22	175	195,209	79,677
EATON HOTEL	2.4500	09-15-22	67	64,153	26,185
EMBASSY SUITES CRYSTAL CITY-NATL. AIRPORT	2.4500	10-15-22	112	108,021	44,090
GAYLORD NATL.RESORT AND CONFERENCE CTR	2.4500	11-01-22	1,088	1,013,195	413,549
HILTON CRYSTAL CITY HOTEL@ REAGAN	2.4500	11-15-22	69	71,589	29,220
HILTON MCLEAN TYSONS CORNER	2.4500	10-15-22	194	203,776	83,174
NATIONAL DEMOCRATIC CLUB	2.1000	04-30-20	16	17,327	8,251
RESTAURANT ASSOC./KENNEDY CENTER	2.4500	03-15-21	108	97,983	39,993
SHERATON PREMIERE HOTEL AT TYSONS CORNER	2.4500	11-15-22	88	100,940	41,200
UNITE HERE LOCAL 25	2.5600	09-15-22	27	34,294	13,396
UNITE HERE LOCAL 25 TEMP. EMP	2.4500	09-15-22	16	1,764	720
WOODNER HOTEL	2.4500	05-31-22	8	9,932	4,054
			6,509	\$6,529,496	2,665,828

AVG HR CONTRIBUTION \$2.45

AVG HRS PER MONTH
PER PARTICIPANT 136.52

FOURTH QUARTER 2019 EXPENSES

BENEFIT EXPENSES	AMOUNT	AVG. HOURLY COST	PERCENTAGE
PENSION BENEFITS	\$4,336,682	\$1.627	89.6%
DEATH BENEFITS	18,000	0.007	0.4%
SUBTOTAL	\$4,354,682	\$1.634	90.0%

OPERATING EXPENSES	AMOUNT	AVG. HOURLY COST	PERCENTAGE
ACCURINT	\$44	\$0.000	0.00%
AUDITOR	1,000	0.000	0.02%
ACTUARIAL FEE	14,893	0.006	0.31%
ADMINISTRATION	86,236	0.033	1.78%
BREDHOFF & KAISER	9,248	0.003	0.19%
IFEBP ¹	(373)	0.000	-0.01%
INSURANCE AND BOND	2,658	0.001	0.05%
INVESTMENT MGMT. FEES	34,446	0.013	0.71%
MEETING	384	0.000	0.01%
PBGC	291,566	0.109	6.03%
POSTAGE	3,324	0.001	0.07%
PRINTING	257	0.000	0.01%
SEYFARTH SHAW/GENERAL	2,575	0.001	0.05%
SEYFARTH SHAW/INV. REVIEW	36,977	0.014	0.76%
SOCIAL SECURITY	91	0.000	0.00%
SUBTOTAL	\$483,326	\$0.181	10.0%
TOTAL EXPENSES	\$4,838,008	\$1.815	100%

RETIREEES	2,623	AVERAGE MONTHLY PAYOUT	\$551.11
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DEATH CLAIMS	9	AVERAGE COST/CLAIM	\$2,000.00
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¹ADJUSTMENT PER THIRD QUARTER 2019 INVOICE.

FOURTH QUARTER 2019
QUARTERLY RECAP

	FIRST 2019	SECOND 2019	THIRD 2019	FOURTH 2019	TOTAL
CONTRIBUTIONS	\$5,854,655	\$6,853,988	\$6,550,917	\$6,529,496	\$25,789,056
MISCELLANEOUS INCOME ¹	67,705	41,834	66,264	1,250	177,053
INTEREST & DIVIDENDS	36,461	49,624	37,443	38,611	162,139
INVESTMENT INCOME	13,247,092	7,473,685	3,590,508	7,435,992	31,747,277

TOTAL INCOME	\$19,205,913	\$14,419,131	\$10,245,132	\$14,005,349	\$57,875,525
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BENEFIT EXPENSES					
PENSION BENEFITS	\$3,814,748	\$4,007,956	\$4,227,143	\$4,336,682	\$16,386,529
DEATH BENEFITS	16,000	22,000	8,000	18,000	64,000
SUBTOTAL	\$3,830,748	\$4,029,956	\$4,235,143	\$4,354,682	\$16,450,529

OPERATING EXPENSES					
ADMINISTRATION	\$80,582	\$83,440	\$87,171	\$86,236	\$337,429
MISCELLANEOUS	110,386	88,777	162,174	397,090	758,427
SUBTOTAL	\$190,968	\$172,217	\$249,345	\$483,326	\$1,095,856

TOTAL EXPENSES	\$4,021,716	\$4,202,173	\$4,484,488	\$4,838,008	\$17,546,385
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TOTAL INCOME	\$19,205,913	\$14,419,131	\$10,245,132	\$14,005,349	\$57,875,525
TOTAL EXPENSES	4,021,716	4,202,173	4,484,488	4,838,008	17,546,385
SURPLUS (DEFICIT)	\$15,184,197	\$10,216,958	\$5,760,644	\$9,167,341	\$40,329,140

TOTAL PARTICIPANTS	6,261	6,655	6,474	6,509	
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¹MISCELLANEOUS INCOME: SHERATON PREMIER@TYSONS WITHDRAWAL LIABILITY
ESTIMATED FEE \$1,250.00.

2018
QUARTERLY RECAP

	FIRST 2018	SECOND 2018	THIRD 2018	FOURTH 2018	TOTAL
CONTRIBUTIONS	\$5,842,190	\$6,441,446	\$6,324,516	\$6,049,932	\$24,658,084
MISCELLANEOUS INCOME ¹	8,683	10,268	59,027	1,250	79,228
INTEREST & DIVIDENDS	27,901	42,029	37,029	42,237	149,196
INVESTMENT INCOME	728,537	851,517	2,944,618	(5,438,684)	(914,012)
WITHDRAWAL LIABILITY	0	0	0	0	0

TOTAL INCOME	\$6,607,311	\$7,345,260	\$9,365,190	\$654,735	\$23,972,496
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BENEFIT EXPENSES					
PENSION BENEFITS	\$3,693,741	\$3,789,135	\$3,847,775	\$3,859,007	\$15,189,658
DEATH BENEFITS	22,000	12,000	20,000	14,000	68,000
SUBTOTAL	\$3,715,741	\$3,801,135	\$3,867,775	\$3,873,007	\$15,257,658

OPERATING EXPENSES					
ADMINISTRATION	\$80,174	\$82,920	\$85,125	\$82,383	\$330,602
MISCELLANEOUS	102,193	88,859	159,391	390,405	740,848
SUBTOTAL	\$182,367	\$171,779	\$244,516	\$472,788	\$1,071,450

TOTAL EXPENSES	\$3,898,108	\$3,972,914	\$4,112,291	\$4,345,795	\$16,329,108
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TOTAL INCOME	\$6,607,311	\$7,345,260	\$9,365,190	\$654,735	\$23,972,496
TOTAL EXPENSES	3,898,108	3,972,914	4,112,291	4,345,795	16,329,108
SURPLUS (DEFICIT)	\$2,709,203	\$3,372,346	\$5,252,899	(\$3,691,060)	\$7,643,388

TOTAL PARTICIPANTS	6,411	6,506	6,679	6,308	
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FOURTH QUARTER 2019
HOURLY RECAP

	FIRST 2019	SECOND 2019	THIRD 2019	FOURTH 2019	AVG. TOTAL
CONTRIBUTIONS	\$2.373	\$2.442	\$2.450	\$2.449	\$2.4285
MISCELLANEOUS INCOME	0.027	0.015	0.025	0.000	0.0168
INTEREST PNC	0.015	0.018	0.014	0.014	0.0153

TOTAL INCOME	\$2.415	\$2.475	\$2.489	\$2.463	\$2.4606
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BENEFIT EXPENSES					
PENSION BENEFITS	\$1.546	\$1.428	\$1.581	\$1.627	\$1.546
DEATH BENEFITS	0.006	0.008	0.003	0.007	0.006
SUBTOTAL	\$1.552	\$1.436	\$1.584	\$1.634	\$1.552

OPERATING EXPENSES					
ADMINISTRATION	\$0.033	\$0.030	\$0.033	\$0.033	\$0.032
MISCELLANEOUS	0.045	0.032	0.061	0.148	0.072
SUBTOTAL	\$0.078	\$0.062	\$0.094	\$0.181	\$0.104

TOTAL EXPENSES	\$1.630	\$1.498	\$1.678	\$1.815	\$1.656
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TOTAL INCOME	\$2.415	\$2.475	\$2.489	\$2.463	\$2.461
TOTAL EXPENSES	1.630	1.498	1.678	1.815	1.656
SURPLUS (DEFICIT)	\$0.785	\$0.977	\$0.811	\$0.648	\$0.805

2019 CONTRIBUTIONS AND HOURS RECAP
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	FIRST 2019	SECOND 2019	THIRD 2019	FOURTH 2019	AVG TOTAL
CONTRIBUTIONS	\$5,854,655	\$6,853,988	\$6,550,917	\$6,529,496	\$6,447,264
HOURS	2,466,956	2,806,240	2,674,331	2,665,828	2,653,339
TOTAL PARTICIPANTS	6,261	6,655	6,474	6,509	6,475

2018 CONTRIBUTIONS AND HOURS RECAP
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	FIRST 2018	SECOND 2018	THIRD 2018	FOURTH 2018	AVG TOTAL
CONTRIBUTIONS	\$5,842,190	\$6,441,446	\$6,324,516	\$6,049,932	\$6,164,521
HOURS	2,582,788	2,750,312	2,691,833	2,575,322	2,650,064
TOTAL PARTICIPANTS	6,411	6,506	6,679	6,308	6,476

FOURTH QUARTER 2019 DELINQUENT EMPLOYERS

EMPLOYER	CONTRIBUTION MONTH	FIRST LETTER SENT	REFERRED TO COUNSEL
NONE TO REPORT			

HERE 25 PENSION FUND
Balance Sheet
December 31, 2019

ASSETS

Current Assets

UNITED BANK BENEFIT ACC	\$ 1,379,576.30
PREPAID INSURANCE	46,618.68
PREPAID EXPENSES	2,464.17
FLAGSHIP PIONEERING	180,000.00
FLAFSHIP PIONEERING	<u>23,373.00</u>

Total Current Assets

1,632,032.15

Other Assets

PNC GOVT MONEY MARKET FUND	10,206,552.55
STIF MSD&T 3338209	2.52
BUILDING INVESTMENT TRUST	14,361,913.83
HOUSING INVESTMENT TRUST	4,431,100.35
PIMCO FDS	3.29
MV APPR PIMCO FDS	(0.18)
SSGA S&P GLOBAL LARGE MID CAP	9,535,494.53
SSGA S&P GLOBAL LARGE CAP MV	(1,055,197.96)
SKY HARBOR CAP MGMT	506,847.63
SKY HARBOR CAP MGMT MV	290,742.37
SKY HARBOR CAP MGMT MONEY MKT	4,640.78
VANGUARD VICBX	7,563,762.36
VANGUARD VICBX MKT VALUE	274,101.28
REALITY ASSOC FUND	376,699.51
REALITY ASSOC FUND MV	(76,809.19)
RIDGEMONT EQUITY PARTNERS	1,049,180.54
RIDGEMONT EQUITY PARTNERS MV	(26,407.54)
DRA GROWTH AND INCOME #31	1,720,141.00
DRA GROWTH AND INCOME MV #31	206,506.00
AFL-CIO	19,126,152.08
MV APR AFL-CIO	7,699,988.57
VANGUARD S/T VTSPX	27,398,320.22
VANGUARD S/T VTSPX MKT VALUE	263,611.11
ARTISAN GLOBAL VALUE -INS	14,353,007.64
ARTISAN GLOBAL VALUE -INS MV	(746,597.73)
STRATEGIC INVESTORS FUND VIII,	2,406,549.00
FIRST EAGLE GLOBAL FUND CLASS	13,182,374.86
FIRST EAGLE GLOBAL CLASS 1 MV	235,364.16
FIRST EAGLE FUND CLASS 1	5,012,937.26
FIRST EAGLE FUND CLASS 1 MV	74,087.85
DRA GROWTH & INCOME IX LLC	2,007,624.00
MV DRA GROWTH & INCOME IX MV	1,112,768.00
ULLICO PREFERRED 8%	1,429,234.88
CORPORATE STOCK VALUATION	228,786.32
WCM Focused Global Growth	8,572,561.00
WCM MV	4,839,687.00
Kopernik Global All-Cap Fund	6,174,586.28
Kopernik Global MV	191,003.77
GQG Partner Global Equity Fund	12,463,082.00

GQG MK VALUE	1,221,356.00	
TRILANTIC CAP PART.	582,419.48	
TRILANTIC CAP PART. MV	(54,639.00)	
SSGA US AHORT TERM #47	11,000,000.00	
SSGA US SHORT TERM MV #47	630,537.23	
SSGA MSCI EMERGING #48	6,182,346.72	
SSGA MSCI EMERGING MV #48	167,455.89	
SSGA REIT CMW4 50	3,055,000.00	
MV SSGA REIT CMW4 50	456,912.33	
SSGA TIPS CMTF 51	13,037,000.00	
MV SSGA TIPS CMTF	1,028,431.44	
SSGA AGGREGATE BOND CMX6 52	32,216,000.00	
MVSSGA AGGREGATE BOND CMX6 52	3,128,495.52	
SSGA MSCI EAFE ZV31NON 53	2,653,000.00	
MV SSGA MSCI EAFE ZV31NON 53	187,276.95	
PAYDEN & RYDEL EMERGING MKTS	7,500,000.00	
PAYDEN & RYDEL EMERGING MV	94,210.16	
IRONSIDES DIRECT INVESTMENTS	2,018,029.52	
MULTI. EMP TRUST	(0.01)	
A/R EMP CONTRIB.	2,399,183.19	
ACCRUED INT. AND OTHER	13,059.62	
OTHER RECEIVABLE	838.00	
Total Other Assets		<u>262,911,314.98</u>
Total Assets		<u><u>\$ 264,543,347.13</u></u>

LIABILITIES AND CAPITAL

Current Liabilities		
ACCOUNTS PAYABLE	\$ 20,639.49	
DUE TO OTHERS	<u>(389,192.98)</u>	
Total Current Liabilities		(368,553.49)
Long-Term Liabilities		
Total Long-Term Liabilities		<u>0.00</u>
Total Liabilities		(368,553.49)
Capital		
FUND BALANCE	224,735,887.03	
Net Income	<u>40,176,013.59</u>	
Total Capital		<u>264,911,900.62</u>
Total Liabilities & Capital		<u><u>\$ 264,543,347.13</u></u>

HERE 25 PENSION FUND
Income Statement
For the Twelve Months Ending December 31, 2019

	Current Quarter	Year to Date
Revenues		
WASHINGTON COURT	\$ 179,253.54	\$ 444,480.61
HAY - ADAMS HOTEL	215,989.65	651,463.65
MAYFLOWER	432,119.98	1,282,635.64
PHOENIX PARK HOTEL	41,500.46	119,241.36
HILTON WASH. EMBASSY ROW	79,667.24	240,862.67
HARRINGTON HOTEL	45,286.41	146,054.91
WASHINGTON HILTON	647,736.71	2,019,033.74
HYATT REGENCY	406,065.38	1,279,365.02
WOODNER HOTEL	12,984.39	38,444.85
NATIONAL DEMOCRATIC	22,838.37	63,377.74
RESTAURANT ASSOC./KENNEDY CTR	166,056.21	370,553.58
BEACON HOTEL	62,896.72	148,305.47
HOLIDAY INN ON THE HILL	159,847.29	474,509.46
ST. REGIS WASHINGTON	197,978.37	606,936.52
OMNI-SHOREHAM HOTEL	463,729.60	1,472,766.42
CAPITAL HILTON	337,072.58	1,033,783.01
MADISON HOTEL	176,758.35	535,736.29
CAPITOL SKYLINE HOTEL	82,769.59	191,128.45
FAIRFAX AT EMBASSY ROW	86,521.89	274,194.23
JEFFESON HOTEL	108,763.61	325,259.10
MARRIOTT WARDMAN PARK	688,337.20	2,181,692.19
UNITE HERE LOCAL 25	47,645.28	136,610.79
ARAMARK@VERIZON CENTER	3,634.33	10,632.15
POWERSCOURT RESTAURANT	8,648.38	38,989.84
SHERATON PREMIER@TYSON	136,981.03	415,685.01
MANDARIN ORIENTAL	285,289.34	834,042.83
EMBASSY SUITES CONV CTR	161,907.90	494,045.20
W HOTEL	278,425.17	716,976.64
HILTON MCLEAN @ TYSON CORNER	266,155.66	812,429.86
DOUBLETREE HOTEL	251,264.14	742,686.55
GAYLORD NATL. RESORT	1,353,906.27	3,962,529.61
HILTON CRYSTAL CITY @REAGAN	185,408.24	472,045.36
MARRIOTT MARQUIS	699,225.11	2,107,878.92
HILTON EMBASSY CRYSTAL CITY	97,281.25	310,552.62
HILTON NATIONAL MALL	200,550.76	495,978.20
AC HOTEL	48,493.79	140,333.73
EATON HOTEL	85,400.27	186,028.50
INTEREST & DIV.	864,208.90	2,677,266.41
CAPITAL GAIN DIST	608,586.99	1,182,191.59
UNREALIZED G/L ON INV	5,906,949.01	28,157,965.57
REALIZED GAIN LOSS	94,859.38	(18,312.10)
P/R AUDIT INCOME	0.00	91,398.95
WITHDRAWAL LIABILITY ESTIMATE	1,250.00	6,250.00
PAYROLL AUDIT INTEREST INCOME	0.00	43,681.26
Total Revenues	16,200,244.74	57,917,712.40
Gross Profit	16,200,244.74	57,917,712.40

For Management Purposes Only

	Current Quarter	Year to Date
Expenses		
PENSIONS PAID TO MEMBERS	4,349,386.80	16,437,344.28
INVESTMENT MANAGEMENT FEES	34,255.53	173,032.02
Other Investment Expense	0.00	72.94
INV. CUSTODIAL FEES	21,951.00	84,697.00
INVESTMENT CONSULTANT	33,333.32	99,999.96
ACTUARIAL FEES	14,893.00	45,171.50
ADMINISTRATOR FEES	91,530.13	337,141.25
AUDIT FEE FINANCIAL	1,000.00	19,000.00
AUDIT FEES PAYROLL	0.00	16,216.30
LEGAL FEE	52,790.75	124,487.25
INSURANCE AND BONDING	292,451.93	372,097.25
IFEBP	0.00	1,050.00
MEETING EXPENSE	384.12	1,425.44
BANK FEE	1,571.47	6,046.64
PRINTING, POSTAGE & OFFICE	4,235.60	23,916.98
Total Expenses	4,897,783.65	17,741,698.81
Net Income	\$ 11,302,461.09	\$ 40,176,013.59